





International Business Convention I High Level Conferences I One-to-One Meetings

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#### Morocco and the Airport and MRO Industry

With 16 international airports and 10 domestic airports, Morocco is widely recognized as the entry gate to Africa. 2015 was a great year for the Moroccan airports which handled over 17.6 million passengers, with three airports that welcomed more than one million: Casablanca Mohammed V International Airport (8.1 million), Marrakech Menara Airport (3.9 million) and Agadir Al Massira Airport (1.4 million).

Cargo flights also record a significant growth in 2015 with over 64,250 tons which represent an 18% increase compared to 2014.

The Moroccan Airports Authority (ONDA), the public institution responsible for the management of airports and traffic control, has ambitious modernization plans for local airports. These development projects aim to modernize infrastructure, improve the quality of services and upgrade safety equipment and air navigation.

Morocco's strategic location on the African continent, and its abundant skilled labor force make the country a strong MRO player. Considered as a hub for Africa, Morocco is attracting major companies and the market is expected to grow in the years to come.



## AIRPORT INFRASTRUCTURES & MRO AVIATION MEETINGS

### What is Airport Infrastructures & MRO Aviation Meetings Africa?

AIMA Africa is an outstanding supply chain orientated business summit for international contract manufacturers to meet through pre-planned business-to business meetings to discuss partnership and commerce opportunities.

AIMA Africa will assemble **OEMs and Tier 1 suppliers** to meet contract manufacturers who offer specialized expertise and services.

#### Program - October 17-19, 2017

Unlike other traditional trade fairs AIMA Africa is a **genuine BtoB platform** which offers:

- An international **supply chain** orientated exhibition and business summit.
- International contract manufacturers to meet through pre-planned **one-to-one meetings** to discuss potential future partnership and commercial opportunities.
- High Level **conferences and workshops** put together to tackle the biggest and most pressing topics facing MRO and airport infrastructures today.
- Industrial visits to local companies and industrial sites giving you the opportunity to see how business operates at a local level.



# How do the one-to-one meetings work?

- Fill out a short form and provide us with your capabilities, applications and needs.
- Access detailed profiles of all the attendees from our online catalogue (3 weeks prior to the forum ).
- Identify and request meetings with relevant contacts through our user friendly program.
- Validate meeting requests made by other companies.
- Consult your individual schedule of pre-planned meetings with the contacts of your choice.



# What is the technical spectrum of AIMA Africa?

Airport infrastructures: equipment, technology, design & services

- Terminal
- Data
- Ramp
- Design
- •

For: Management | Cargo terminal operators | Passenger Terminal Operators | Planning | Procurement | Facilities management | Development | Implementations | Operations | Engineering | Productions | Specifiers

#### **MRO** Services:

Airlines, OEMs, MRO Aviation Service Providers, Leasing companies and aviation authorities and regulators involved in Supply Chain, Procurement, Purchasing, Engineering, Fabrication, R&D,...

#### 🚖 Training:

Pilot training, Aviation Maintenance Training, Cabin Crew training, Marketing & ground operations, leadership training, technical recurrent training, Training trainers

#### Who can altend?

You're selling your expertise, services or products
You're involved in:

- Sales
- Marketing
- Business Development
- Technical Promotion. Etc.

You're looking for expertise, commodities or products
You're involved in:

- Supply Chain
- Procurement
- Purchasing
- Engineering
- Fabrication
- R&D etc.

#### Expected key figures



250 companies



25 countries



**400** participants



**AEROSPACE MEETINGS Casablanca** is a platform for big players to connect with companies offering the right capabilities and services through our matchmaking program.

For suppliers and vendors willing to increase their businesses in Casablanca, this is the only venue where they can meet these important Primes without having to travel through the entire continent.

For more information, please contact:

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