# AEROMART Montréal

April 23-25, 2013 PALAIS DES CONGRÈS













# **AEROMART Montréal 2013**



Aéro Montréal, Québec's aerospace cluster, is proud to welcome the international aerospace

community for a third time at AEROMART MONTREAL 2013, one of the most important BtoB conventions in North America for the aerospace sector. At this event, best practices for supplier and supply chain development programs like Aéro Montréal's MACH Initiative, will be showcased.

AEROMART MONTREAL 2013 is a unique gateway to a dynamic, high-performance and innovative world-class supply chain. At this event, you will discover Québec aerospace industry's depth and all the know-how of its companies. We hope to see you there.

Suzanne Benoît, President Aéro Montréal



## Montreal and the aerospace industry...

Montreal is one on the three main aeronautics hubs, Toulouse and Seattle being the two other. For the Greater Montreal region this industry reckons 215 companies, more than 42,000 jobs, 12 billion dollars in sales and 55% of Canada total aerospace related production.

The region is one of the very few in the world to concentrate all capabilities required to manufacture airplanes within 30km radius. One person in 95 finds a job in the Montreal aerospace industry, which is one of the highest ratios in the world.

Aerospace is more than an economic sector to many in Montreal. It has become a way of life, an engine for the community. Four International and Canadian Prime contractors are headquartered in Montreal:

- **Bell Helicopter Textron Canada:** a leading company in design and production of commercial helicopters, as well as after sales support.
- **Bombardier Aerospace:** the third largest manufacturer with production of regional and business jets.
- **CAE:** number one manufacturer of simulators for civil and defense applications.
- > Pratt & Whitney Canada: world leader in development and manufacturing of small and medium turbines.

These four Primes operate through a cluster and closely work with global suppliers, specialized subcontractors and a network of SMEs with specific capabilities...

# In 16 years, Aeromart has become a must-attend event. It is today the leading global aerospace venue based on pre-planned one to one meetings...

AEROMART Montreal is an outstanding and supply chain oriented business forum for:

- ➤ International contract manufacturers to meet through pre-planned business to business meetings and discuss partnership and business opportunities.
- ➤ OEMs and their Tier 1 suppliers to meet contract manufacturers offering specialised capabilities and services for civil and defense applications.
- ➤ The entire aerospace industry to explore the market, detect business and investment opportunities in the world.
- ➤ AEROMART Montreal is not a traditional show. It's a genuine BtoB Platform.
- AEROMART Montreal provides a remarkable opportunity to identify potential partners, customers or suppliers. This focused event will help you save tremendous time and meet relevant contacts in just 3 days.





# **EXPECTED FIGURES**

**550** 

Companies

1300

**Participants** 

8 000

face to face meetings

28

Countries represented



#### What's AEROMART Montreal?

#### April 23<sup>rd</sup>

#### **AEROMART Summit**

A one day high level conference dedicated to innovation and supply chain and procurement policies.

#### April 24<sup>th</sup> – 25<sup>th</sup>

#### **One to One Meetings**

This is a business to business platform that aims to offer all participants the opportunity to identify and request meetings with relevant contacts prior to the show.

These pre-arranged meetings will be based on the participants choices and availabilities. Schedules of meetings will be set up for all the participants few days before AEROMART.

#### **Conferences & Workshops**

AEROMART Montreal offers a must attend conference program. These are excellent opportunities for professionals to share experiences and better comprehend the market scientific, industrial, technical and commercial evolutions.

#### **Green Aviation village**

Continuous innovation is spreading throughout products life cycles: from design to deconstruction. All actors from the supply chain are involved. An increased space dedicated to sustainability will showcase the most advanced technologies: engines, architecture and materials, equipment and systems and operational overhaul – environment friendly airports and air traffic optimisation.

## How does it work?

- Fill out a short form and provide us with your capabilities, applications and needs.
- 2 Identify and request meetings with relevant contacts through our user friendly program.
- Validate meeting requests made by other companies.
- Consult your individual schedule of pre-planned meetings with the contacts of your choice.

### BCI AEROSPACE

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